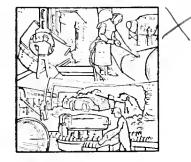


Manufacturers' Shipments, Inventories, and Orders

CURRENT INDUSTRIAL REPORTS

May 1974



FOR RELEASE: July 2, 1974

AT 3:00 P.M.

SERIES: M3-1(74)-5

SUMMARY

New orders for manufactured products in May increased \$3.03 billion or 3.7 percent to \$85.09 billion from \$82.06 billion in April after seasonal adjustment. Shipments increased \$1.79 billion or 2.3 percent to \$80.84 billion from \$79.05 billion in April. Unfilled orders increased \$4.25 billion or 3.5 percent to \$127.21 billion at the end of May. Manufacturers' inventories increased \$2.33 billion or 1.8 percent to \$130.76 billion at the end of May. The inventories to shipments ratio remained unchanged at 1.62.

For the 3 months ending in May, the average month to month change in new orders increased 2.5 percent compared with a 0.3 percent increase for the 3 months ending in February and a 1.4 percent increase for the 3 months ending in November.

NEW ORDERS

New orders for durable goods increased \$2.60 billion or 5.9 percent to \$46.72 billion in May primarily due to increases in primary metals (\$1.50 billion), electrical machinery (\$430 million) and nonelectrical machinery (\$380 million). Among the supplementary series, household durables inincreased \$225 million and the capital goods industries increased \$555 million with the defense segment accounting for all of this increase.

SHIPMENTS

Shipments of durable goods increased \$1.19 billion or 2.9 percent to \$42.42 billion in May led by fabricated metal products (\$380 million), primary metals (\$365 million) and electrical machinery (\$235 million). Shipments of nondurable goods increased \$600 million or 1.6 percent to \$38.42 billion with the petroleum industry increasing \$270 million.

UNFILLED ORDERS

Unfilled orders of durable goods increased \$4.30 billion or 3.7 percent to \$122.12 billion at the end of April as increases were registered in primary metals (\$1.60 billion), nonelectrical machinery (\$1.13 billion) and electrical machinery (\$670 million).

INVENTORIES

Inventories of durable goods increased \$1.43 billion and nondurable goods \$890 million between the end of May and April. At the all manufacturing level, materials and supplies increased \$1.41 billion, work in process increased \$585 million and finished goods increased \$335 million.

SCHEDULED RELEASE DATES

The figures on the durable goods industries in this report supersede those issued earlier in the advance report on durable goods. The present report is based on more complete reporting, but the estimates are also considered preliminary. Final figures will appear as historical data in the report to be published for next month. The advance report on durable goods for June is scheduled for release on July 22, 1974 and the full report is scheduled for release on July 31, 1974.

This report contains data on an unadjusted and seasonally adjusted basis. However, the data are not adjusted for price changes. For an explanation of terms used in this report see appendix following table 5.

Inquiries concerning these figures should be addressed to the U.S. Department of Commerce. Social and Economic Statistics Administration, Bureau of the Census, Industry Division, Washington, D.C. 20233.



U.S. DEPARTMENT OF COMMERCE | Social and Economic Statistics Administration |

BUREAU OF THE CENSUS

Table 1.--VALUE OF MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS, BY INDUSTRY GROUP

(Millions of dollars)

	ſ		Ships		s of doll	Total inventories									
	Without seasonal							N/A A A A							
Industry group	Seaso	nally adj	usted		djustment		Seaso	nally ad	usted		djustment				
	May 1974 ^P	Apr 1974	Mar. 1974	Мау 1974 ^р	Apr. 1974	Мау 1973	Мау 1971 ^р	Apr. 1974	Mar. 1974	May 1974 ^p	Apr. 1974	May 1973			
All manufacturing indus- tries;															
Total	80,840	79,050	78,197	82,100	80,823	71,644	130,763	128,438	126,500	131,922	129,464	112,604			
Total, excluding trans- portation	72,081	70,351	70,020	72,624	71,628	61,440	112,097	109,948	107,829	113,323	110,870	96,020			
Durable goods industries, total.	42,420	41,232	40,635	43,864	42,699	39,760	85,542	84,108	83,014	86,389	84,911	73,562			
Stone, clay, and glass products.	2,162	2,191	2,154	2,251	2,229	2,182	3,103	3,027	2,952	3,204	3,147	2,606			
Primary metals, total	7,410 3,462 2,852	7,047 3,208 2,831	7,059 3,420 2,686 953	8,039 3,885 3,037	7,757 3,641 3,052 1,064	6,195 3,034 2,253 908	9,895 4,569 3,910	9,723 4,542 3,795	9,562 4,546 3,670	9,873 4,528 3,896	9,749 4,515 3,822	9,395 4,895 3,393			
All other primary metals	1,096	1,008	333	1,117	1,004	31/0	1,416	1,386	1,346	1,447	1,412	1,107			
Fabricated metal products total Metal cans, barrels, and	5,260	4,879	4,836	5,280	4,948	4,503	9,756	9,583	9,384	9,918	9,677	8,323			
drums	591	489	567	593	486	450	946	941	926	990	955	792			
Machinery, except electrical, total	6,980	6,884	6,969	7,155	7,172	6,199	18,564	18,102	17,693	18,713	18,275	15,297			
Engines and turbines Farm machinery and equipment. Construction, mining, and	525 719	530 690	562 678	736 741	519 802	522 6 11	1,606 1,585	1,584	1,548 1,524	1,612 1,601	1,578 1,598	1,305 1,315			
material handling equipment. Metalworking machinery	1,330 467	1,314 487	1,308 483	1,356	1,407 478	1,190 332	3,602 1,591	3.535 1,557	3,500 1,528	3,635 1,600	3,570 1,564	2,960 1,250			
General industrial machinery Electrical machinery, total	643 5,964	635 5,727	654 5,629	652 5,743	641 5,552	531 5,111	1,577 13,488	1,535 13,341	1,501 13,133	1,608 13,828	1,569 13,489	1,326 11,503			
Electrical transmission and distribution equipment and															
industrial apparatus Household appliances	1,076 800	1,091 790	1,048 767	1,117 814	1,093 801	1,013 675	2,946 1,180	2,919 1,189	2,831 1,239	2,993 1,222	2,948 1,215	2,442 1,188			
Radio and TV Communication equipment	635 1,279	516 1,190	562 1,210	453 1,262	3 7 5 1,237	373 1,163	1,136 3,843	1,132 3,820	1,156 3,716	1,245 3,905	1,171 3,847	1,130 3,163			
Transportation equipment, total Motor vehicles and parts	8,756 5,644	8,699 5,465	8,177 5,042	9,476 6,176	9,195 5,89 1	10,204 7,006	18,666 5,544	18,490 5,583	18,671 5,689	18,599 5,177	18,594 5,589	16,584 4,742			
Aircraft, missiles, and parts	1,959	2,090	1,974	2,011	2,049	2,055	10,074	9,952	10,006	10,116	10,020	9,288			
Shipbuilding and railroad	450	430	414	4.53	431	380	2,249	2,167	2,182	2,200	2,167	1,734			
Instruments and related products, total	1,304	1,270	1,315	1,300	1,244	1,170	3,769	3,702	3,627	3,869	3.777	2,814			
Scientific and engineering All other instruments and	642	659	666	645	661	611	1,904	1,898	1,874	1,942	1,923	1,598			
related products	662	611	649	655	583	559	1,865	1,804	1,753	1,927	1,854	1,216			
All other durable goods industries	4,584	4,535	4,496	4,620	4,602	4,196	8,301	8,140	7,992	8,385	8,203	7,040			
Nondurable goods industries,	38,420	37,818	37,562	38,236	38,124	31,884	45,221	44,330	43,186	45,533	44,553	39,042			
Food and kindred products,	12,329	12,451	12,730	12,163	12,171	10,740	11,059	11,164	11,035	10,834	10,962	9,649			
Meat products	2,643 1,032	2,782 1,084	2,860 1,122	2,667 1,033	2,727 1,085	2,672 780	1,165 866	1,231 833	1,301 796	1,199 853	1,278 859	1,021 835			
Tobacco products	582 2,966	549 2,851	544 2,759	588 2,894	531 2,806	526 2,549	2,558 4,795	2,561 1,769	2,588 4,733	2,522 1,981	2,630 4,898	2,319 4,462			
Paper and allied products,		0.000							2	_					
Pulp, paper, etc	3,304 1,424	3,235 1,464	3,091 1,348	3,281	3,258 1,479	2,699 1,146	3,757 1,295	3,656 1,303	3,184 1,229	3,808 1,303	3,691 1,315	2,987 1,037			
Paperboard containers All other paper containers	823 1,057	800 9 71	790 953	1,036	826 953	742 811	1,078 1,384	1,049	1,004	1,089	1,053 1,323	868 1,082			
Chemicals and allied products,	6,499	6,490	6,135	6,958	7,094	5,784	8,143	7,836	7,655	8,185	7,908	7,078			
Industrial chemcials, except pigments	2,181 1,601	2,073 1,622	1,986 1,593	2,271	2,226	1,651 1,358	2,254 2,767	2,167 2,637	2,124 2,558	2,227 2,820	2,171 2,560	1,953			
Petroleum and coal products	4,803	4,531	4,404	1,735	1,577	2,781	3,544	3,312	3,002	3,504	3,239	2,330			
Rubber and plastics products,	1,902	1,879	1,826	1,40	,185	1,710	2,891	2,759	2,742	2,904	2,825	2,468			
All other nondurable goods industries	6,035	5,832	5,773	5,602	5,780	5,089	8,474	8,273	8,247	8,795	8,400	7,782			
See footnotes at end of table.		·	,					·	,	,					

Table !.--VALUE OF MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS, BY INDUSTRY GROUP--Continued (Millions of dollars)

	New orders									Unfilled orders								
Industry group	Seasonally adjusted				Without sedsonal adjustment ¹			nally adj	usted	Without seasonal adjustment ¹								
	May 1974P	Apr 1974 ^r	Mar. 1974	May 1974P	Apr. 1974r	May 19 7 3	Мау 1974 ^р	Apr. 1974 ^r	Mar. 1974	May 1974P	Apr. 1974 ^r	May 1973						
All manufacturing indus-																		
tries: Total Total, excluding trans~	85,088	82,059	79,547	84,679	83,152	73,381	127,208	122,961	119,955	127,453	124,875	97,610						
portation	76,054	73,301	71,549	75,337	74,013	63,240	95,440	91,471	88,525	96,106	93,393	71,086						
Durable goods industries, total.	46,723	44,124	41,974	46,482	41,904	41,404	122,121	117,817	114,927	122,251	119,632	92,788						
Primary metals, total	9,011	7,510	6,930	8,689	7,680	6,734	15,709	14,106	13,645	16,347	15,696	12,486						
Blast furnaces, steel mills.	4,641	3,303	3,037	4,291	3,247	3,393	9,293	8,114	8,019	9,860	9,453	8,514						
Nonferrous metals	3,160	2,994	2,764	3,157	3,194	2,322	3,607	3,298	3,136	3,639	3,519	2,529						
Fabricated metal products	5,688	5,557	5,165	5,666	5,642	4,849	17,508	17,079	16,401	17,553	17,165	12,056						
Machinery, except electrical,											ŀ							
total	8,113	7,734	8,018	8,148	8,105	6,600	26,188	25,057	24,207	26,319	25,324	17,437						
Engines and turbines Construction, mining, and	5.17	496	965	532	534	499	6,431	6,410	6,444	6,458	6,461	4,857						
material handling equipment.	1,822	1,690	1,503	1,850	1,823	1,288	5,839	5,347	4,971	5,915	5,422	3,344						
Metalworking machinery	558	573	587	562	5 7 3	406	2,448	2,357	2,272	2,419	2,334	1,557						
General industrial machinery.	780	753	770	758	750	613	2,711	2,575	2,457	2,747	2,642	1,815						
Electrical machinery, total	6,635	6,204	5,751	6,271	5,942	5,392	22,287	21,617	21,140	21,956	21,430	17,287						
Electrical transmission and								ļ										
distribution equipment and	1,252	1,265	1,092	1,296	1,248	1.089	6,417	6,241	6,066	6,421	6,243	4,714						
industrial apparatus Household appliances	805	792	774	817	798	660	123	118	117	126	123	129						
Radio and TV	670	529	537	518	385	362	627	592	579	626	561	591						
Communication equipment	1,682	1,531	1,195	1,414	1,496	1,121	7,272	6,870	6,530	6,924	6,772	5,992						
Transportation equipment.							į				ĺ							
total	9,034	8,758	7,998	9,342	9,139	10,141	31,768	31,490	31,430	31,347	31,482	26,524						
Aircraft, missiles, and			5 100															
parts Shipbuilding and railroad	2,096	1,795	5,106	1,858	1,756	1,915	18,692	18,555	18,848	18,341	18,493	17,177						
equipment	414	559	261	405	499	350	7,969	8,005	7,876	7,964	8,012	5,761						
All other durable goods																		
industries	8,242	8,361	8,112	8,364	8,396	7,688	8,661	8,468	8,104	6,729	8,535	6,998						
Nondurable goods industries, total	38,365	37,935	37,573	38,197	38,248	31,977	5,087	5,144	5,028	5,202	5,243	4,822						
Industries with unfilled	9,370	0.00	0.000	9,234	0.020	B 000	5,087	6 14.	5 000	5,202	5 242	4 900						
orders	9,310	9,263	8,908	9,234	9,276	8,292	3,087	5,144	5,028	3,202	5,243	4,822						
orders	28,995	28,672	28,665	28,963	28,972	23,685	-	-	-	-	-	-						

⁻ Represents zero. Preliminary. Revised.

Adjusted for trading-day and calendar-month variations.

1561c 2.--VALUE OF MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS, FOR MARKET CATEGORIES AND SUPPLEMENTARY SERIES

(Millions of dollars)

	Season	ually ad	iusted.		out seas Ijustmen		Seaso	nally ad	justed	Without seasonal adjustment					
Industry group	May 1974 ^p	Apr. 1974 ^r	Mar. 1974	May 1974	Apr. 1974 ^T	May 1973	May 1974 ^p	Apr. 1974 ^r	Mar. 1974	May 1974 ^p	Apr.	May 1973			
	Shipments								L			1 13.3			
	Shipments							Total inventories							
All manufacturing industries, total	80,840	79,050	78,197	82,100	80,823	71,644	130,763	128,438	126,500	131,922	129,464	112,60			
nuble goods industries, total	42,420 38,420		10,635 37,562	43,864 38,236	12,699 38,121	39,760 31,884	85,542 45,221		83,014 43,486		84,911 44,553	73,56 39,04			
dustry groups arranged by market categories:															
Home goods and apparel	7,845 15,016	7,476 15,034	7,433 15,218	7,219 14,733	7,202 14,760	6,185 13,327	13,618 16,990	13,578 16,923	13,695 16,753	14,268 16,805	13,857	13,02 14,67			
Automotive equipment	10,425 6,946	10,433 6,744	10,335 6,327	10,610 7,633	10,692 7,33 7	9,456 8,313	33,760 7,314	33,142 7,287	32,721 7,378	34,046 7,262		28,57 6,39			
Construction materials, supplies, and intermediate products	6,652	6,436	6.329	6,898	6,627	6.394	11,390		10,669		11,257	9,34			
intermediate products	33,956	32,927	32,555	34.977	31,205	28,059	47,691	46,453	45,284	48,012	46,756	40,59			
upplementary scries: ² Household durable goods industries Capital goods industries. Nondefense.	3,505 12,125 10,513	3,284 12,143 10,557	3.335 12,019 10,407	3,327 12,291 10,692	3,160 12,241 10,664	2.847 11,094 9,443	6,657 38,004 31,895		6,682 36,752 30,786	6,917 38,315 32,202	37,547	6,10 32,36 26,97			
Defense	1,612	1,586	1,612	1,599	1,577	1,651	6,109	5,978	5,966	6,113	6,015	5,38			
	New orders							Unfilled orders							
All manufacturing industries, total	85,088	82,059	79,547	84,679	83,152	7 3,381	127,208	122,961	119,955	127,453	124,875	97,61			
wrable goods industrics, total	46,723 38,365		41.9 7 4 37,573	46,482 38,197	44,904 38,218	41,104 31,977	122,121 5.087		114,927 5,028	122,251 5,202	119,632 5,243	92,78 4,82			
ndustry groups arranged by market	7,882	7,539	7.488	7,342	7.254	6,250									
Home goods and apparel	15,006	15,027	15,215	14,721	11,736	13,316	2,989	2,961	2,906	2,948	2,870	2,63			
automotive equipment	7,123	11, 53 0 6,969	10,974 6,394	11,525 7,700	7,506	9,748 8,420	,	59,663	58,312		59,741	47,48			
intermediate products	7,042 36,116	6,998 33,996	6,577 32,899	7,237 36,154	7,289	6 610		15,726 44,611	15,164 43,543	47,545	15,898 46,366	11,34 36,14			
·															
applementary series: Household durable goods industries Capital goods industries	3,560 14,006 11,918	3,336 13,452 11,925	3,375 12,762 11,300	3,417 13,484 11,896	. ,	2,895 11,315 10,040	2,356 68,593 46,495	66,716	2,219 65,406 43,728	2,289 68,046 46,566		2,07 53,03 33,77			
Vondefense	2,088	1,527	1,462	1,588	1,375	1,789	22,098		21,678	21,480		19,25			

•During 1968 manufacturers in ordnance, communications, aircraft and aircraft parts, and shipbuilding industries began to provide aggregate ligures on shipments, orders, and total inventories of work performed for the Department of Defense. The results of these reports are included in the detense series. PPreliminary. PRevised. Shipments and new orders adjusted for trading-day and calendar-month variations; infilled orders and inventories as of end of month.

2 The supplementary series are regroupings of the separate industry categories as follows

Capital goods industries ~ The capital goods industries series is comparable to the provious Producers' Capital Goods and the Defense Products (old series) categories.

Nondetense products - Machinery, except electrical 'excluding (arm machinery and equipment and machine shops', electrical machinery (excluding household appliances and electronic components), and the modefense portions of shipbuilding and informing and railroad equipment, communication equipment, arcraft and aircraft pairs, and ordinance.

Defense products - Based on separate reports on defense work lifed by large defense contractors in the following industries: ordinance,

Defense products - Based on separate reports on defense work liled by large defense contractors in the following industries: ordnance communications, aircraft and aircraft parts, and shipbuilding. The data are comparable to these published annually in the MA-175, Shipments of Defense-Oriented Industries, for the specified industries.

Household durable goods industries - Household furniture; kitchen inticles and pottery; eutlery, handtools, and hardware; household applicances; ophthalmic goods, watches, and clocks; and miscellaneous personal goods.

Table 3.--MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS MONTH-TO-MONTH AND LONG TERM PERCENT CHANGES

(Based on seasonally adjusted data)

Item and industry group	Mo	nth-to-mon	t h	Ave	rage monthl	Average, 1968-1973				
	Apr	Mar	Feb		3 months		12 months			
	May 1974	Apr. Mar. 1974 1974		Feb May 1974	Nov. 1973- Feb. 1971		May 1973 May 1974	Average rise	Average decline	
Shipments:										
All manufacturing industries	+2.3	+1.1	+1.6	+1.7	+0.4	+1.8	+1.2	+1.3	-1.0	
Ourable goods industries, total	+2.9	+1.5	+1.4	+1.9	-0.8	+1.8	.n.9	+1.8	-1.5	
Nondurable goods industries, total	+1.6	-0.7	+1.8	+1.4	+1.7	+1.7	+1.5	+1.1	-0. 8	
Total inventories:										
All manufacturing industries	8.1+	+1.5	+1.3	+1.5	+1.8	+1 ,0	+1.3	⊸ი.6	-0.1	
New orders:										
All manufacturing industries	+3.7	+3.2	+0.5	+2.5	+0.3	+1.4	+1.2	+1.7	-1.3	
Durable goods industries, total	+5.9	+5.1	-0.7	+3.4	-n.9	+1.2	+1.0	+2,5	-2.0	
Nondurable goods industries, total	+1.1	+1.0	+1.9	+1.3	+1.6	+1.7	+1.5	+1.1	3.0-	
Unfilled orders:										
Durable goods industries, total	+3.7	+2.5	+1.2	±2.5	+1.6	+2.2	+2.3	+1.3	-1.0	

Table 4.--VALUE OF MANUFACTURERS' INVENTORIES, BY STAGE OF FABRICATION, BY INDUSTRY GROUP | Millions of dollars|

Industry group	Seasonally adjusted			Without seasonal adjustment			Seasonally adjusted			Without seasonal adjustment					
industry group	May 1974 ^P	Apr. 1974 ^r	Mar. 1974	Мау 1974 ^р	Apr. 1974 ^r	May 1973	May 1974 ^p	Apr. 1974	Mar. 1974	Мау 1974 ^р	Apr. 1974	May 1973			
	Total							Materials and supplies							
All manufacturing industries, total	130,763	128,438	126,500	131,922	129,464	112,604	45,856	44,448	43,397	45,638	44,377	35,626			
Durable goods industries, total	85,542	84,106	83,014	86,389	84,911	73,562	27,756	26,913	26,335	27,557	26,703	21,001			
Stone, clay, and glass products	3,103	3,027	2,952	3,204	3,147	2,606	1,187	1,155	1,109	1,188	1,162	852			
Primary metals	9,895	9,723	9,562	9,873	9,749	9,395	4,325	4,140	3,915	4,170	3,965	3,206			
Machinery (electrical and nonelectrical. Transportation equipment		31,443	30,826	32,541	31,764	26,800	9,640	9,283	9,006	9,696	9,341	7,196			
All other durable goods industries	18,666 21,826	18,490	18,671 21,003	18,599 22,172	18,594 21,657	16,584	3,800 8,804	3,830 8,505	3,936 8,369	3,773 8,730	3,838 8,397	3,174 6,573			
Nondurable goods industries, total	1	i				· ·									
	45,221	44,330	43,486	45,533	44,553	39,042	18,100	17,535	17,062	18,081	17,674	14,625			
Chemicals and allied products	8,143	7,836	7,655	8,185	7,908	7,078	3,476	3,299	3,110	3,464	3,308	2,499			
Petroleum and coal products	3,544 2,891	3,312 2,759	3,002 2,742	3,504 2,904	3,239 2,825	2,297 2,468	901 1,141	782 1,072	679 1,055	900 1,131	777 1,071	512 745			
All other nondurable goods industries	30,643		30,087	30,940	30,581	27,199	12,582	12,382	12,218	12.586	12,518	10,869			
					L	L	,			· · · · · ·					
			Work in	process			Finished goods								
All manufacturing industries, total	45,227	44,643	43,996	45,553	44,960	39,700	39,680	39,347	39,107	40,731	40,127	37,278			
Durable goods industries, total	38,146	37,721	37,264	38,368	38,037	33,477	19,640	19,174	19,415	20,464	20,171	19,084			
Stone, clay, and glass products	407	403	396	424	435	361	1,509	1,469	1,447	1,592	1,550	1,393			
Primary metals	3,473	3,471	3,430	3,508	3,551	3,556	2,097	2,112	2,217	2,195	2,233	2,633			
Machinery electrical and nonelectrical .	14,656	14,419	14,135	14,781	14,494	12,061	7,756	7,741	7,685	8,064	7,929	7,543			
Transportation equipment	13,255	13,042	13,076	13,211	13,119		1,611	1,618	1,659	1,615	1,637	1,444			
All other durable goods industries	6,355	6,386	6,227	6,444	6,438	5,533	6,667	6,534	6,407	6,998	6,822	6,071			
Nondurable goods industries, total	7,081	6,922	6,732	7,185	6,923	6,223	20,040	19,873	19,692	20,267	19,956	18,194			
Chemicals and allied products	1,293	1,259	1,236	1,310	1,267	1,121	3,374	3,278	3,309	3,411	3,333	3,458			
Petroleum and coal products	981	892	779	990	880	537	1,662	1,638	1,544	1,614	1,582	1,248			
Subber and plastics products, n.e.c	440	429	425	437	428	387	1,310	1,258	1,262	1,336	1,326	1,336			
All other nondurable goods industries	4,367	4,342	4,292	4,448	4,348	4,178	13,694	13,699	13,577	13,906	13,715	12,152			

p_{Preliminary}, r_{Revised}.

Table 5.--RATIO OF MANUFACTURERS' INVENTORIES TO SHIPMENTS AND UNFILLED ORDERS TO SHIPMENTS, BY INDUSTRY GROUP (Based on seasonally adjusted data

			atio	Unfilled orders - shipments ratio months' backlog					
Мау 1974 ^р	Apr. 1974	Mar. 1974	May 19 7 3	May 1974 ^p	Apr. 1974	Mar. 1974 88 2.64 1 3.15) (NA) 0 1.93 3.84 4 3.47 7 3.76 3 6.43 (NA)	May 1973		
1.62	1.62	1.62	1.59	2.69	2.68	2.64	2.34		
2.02	2.04	2.04	1.90	3.23	3.21	3.15	2.79		
1.44 1.34 1.85 2.66 2.26 2.13	1.38 1.96 2.63 2.33 2.13 2.91	1.37 1.35 1.94 2.54 2.33 2.28 2.76	1.20 1.65 1.83 2.51 2.12 1.77 2.34	NA / 2.12 3.75 3.75 3.74 6.36	NA) 2.00 3.89 3.64 3.77 6.33 NA	1.93 3.84 3.47 3.76 6.43 (NA)	(NA) 2.09 2.98 2.87 3.32 5.38 (NA)		
1.18	1.17	1.16	1.21	0.54	0.56	0.57	0.57		
0.90 4.40 1.62 1.14 1.25 0.74	0.90 4.66 1.67 1.13 1.21 0.73	0.87 4.76 1.72 1.13 1.19 0.68	0.91 4.52 1.64 1.09 1.31 0.82	(X) NA (NA)	X X NA NA NA NA NA NA NA	(X) (X) (NA) (NA) (X) (X)	(X) (X) (NA) (NA) (X) (X)		
	1974 P 1.62 2.02 1.44 1.34 1.85 2.66 2.26 2.13 2.89 1.18 0.90 4.40 1.62 1.14 1.25	1974 1974 1974 1974 1974 1974 1974 1974	1974	1974 1974 1973 1.62 1.62 1.62 1.59 2.02 2.04 2.04 1.90 1.44 1.38 1.37 1.20 1.85 1.96 1.94 1.83 2.66 2.63 2.54 2.51 2.26 2.33 2.33 2.12 2.13 2.13 2.28 1.77 2.89 2.91 2.76 2.34 1.18 1.17 1.16 1.21 0.90 0.90 0.87 0.91 4.40 4.66 4.76 4.52 1.62 1.67 1.72 1.64 1.14 1.13 1.13 1.10 1.25 1.21 1.19 1.31 0.74 0.73 0.68 0.82	1974 1974 1974 1973 1974 1,62 1,62 1,59 2,69 2.02 2,04 2,04 1,90 3,23 1,44 1,38 1,37 1,20 NA) 1,85 1,96 1,94 1,83 3,75 2,66 2,63 2,54 2,51 3,75 2,26 2,33 2,33 2,12 3,74 2,13 2,13 2,28 1,77 6,36 2,89 2,91 2,76 2,34 1,NA) 1,18 1,17 1,16 1,21 0,54 0,90 0,90 0,87 0,91 1,X 4,40 4,66 4,76 4,52 1,X 1,12 1,13 1,13 1,09 NA) 1,25 1,21 1,19 1,31 X 0,74 0,73 0,68 0,82 X	1974	1974		

NAT Not available. Pereliminary. revised. TX Not applicable.

*Booludes the following industries with no unfilled order. Wooden containers; glass containers; metal cans, barrels and drums; motor vehicle assembly operations; foods and related products; tobacco; apparel and related products; chemicals; petroleum and coal products; and rubber and plastics products, n.e.c.

Appendix

The following is a description of the survey and definitions used. These are provided to clarify the meaning of the items involved and do not represent any revisions from those definitions previously employed.

DESCRIPTION OF THE SURVEY

The Manufacturers' Shipments, Inventories, and Orders survey provides monthly figures that are comparable to the annual totals published each year in the annual survey of manufactures (ASM). The ASM is based on a sample of approximately 60,000 manufacturing establishments drawn from the 5-year census universe of about 310,000 estab-In the ASM, each manufacturing establishment provides data on employment, payrolls, shipments, cost of materials, capital expenditures, and inventories as well as other selected items. The establishments do not provide information on unfilled orders or new orders. Since the ASM is establishment based, it provides data for each of the 425 manufacturing industries in the Standard Industrial Classification System (SIC) and area data for industry groups.

The monthly survey M3-1 does not provide information at the complete SIC industry detail because of the smaller size of the reporting panel and the fact that most companies cannot provide shipments, inventories, and orders data monthly for individual establishments.

The monthly reporting panel consists of approximately 5,000 reporting units and includes virtually all companies with 1,000 or more employees and a sample of the smaller ones. The reporting unit typically comprises the entire operations of a company although many of the larger diversified companies file separate divisional type reports for their operations in different industries.

Most of the reporting units include mixed industry activity even within the broad industry categories of the monthly survey. The survey methodology assumes that the month-to-month changes of the reporting units classified in each industry category represent effectively the month-to-month movements of the establishments in the SIC industries which make up the category. Thus, the monthly reports are used to update the ASM estimates by using a link relative of matched companies in each industry.

EXPLANATION OF TERMS

Value of Shipments--Shipments in the monthly survey are equivalent to value of shipments as reported in the ASM which are received or receivable net selling values, f.o.b. plant, after discounts and allowances and excluding freight charges and excise taxes. Included in shipments are the value of all products sold, transferred to other plants of the same company, or shipped on consignment.

Shipments also include receipts of establishments in the industry for contract work performed for others, resales, receipts for miscellaneous activities such as the sale of scrap and refuse; value of installation and repair work performed by employees of the plant; and value of research and development performed at the plant. In the aircraft industry and shipbuilding, the value of work done in a given year varies considerably from the value of shipments because of the long lead time between the input of the materials and labor and the shipments of the completed aircraft or ship. In the annual survey, therefore, the value of work done during the year is requested rather than the value of shipments.

The value of shipments figures developed from the ASM contain duplication at the all manufacturing and industry group levels since the products of some industries are used as materials by other industries within the industry group. With the exception of motor vehicles, it is not significant at the 4-digit SIC group level. Since the M3-I industry categories typically are groupings of industries, this duplication is significant for the all manufacturing, durable goods and nondurable goods categories and the various market groups. The significance of the duplication within the specific M3-1 industry groups varies depending on the 4-digit industry composition of these groups. It is most pronounced in a few highly integrated industry areas such as primary metals and motor vehicles and parts.

Since most monthly reports are for the entire company or major divisions rather than establishments, the companies are requested to report net sales, i.e., total company billings after discounts and allowances. Companies which file divisional reports are requested to treat transfers from one division of the company to another as if they were net sales to outside customers. Although this

definition of shipments in the monthly reports differs from that used in the annual establishment reports, it is assumed that the month-to-month changes in company sales in the industry are representative of the month-to-month shipments of the establishments in the industry.

Inventories—End-of-month inventories in the monthly survey are identical in definition to the end-of-year inventories in the ASM. In the ASM, respondents are asked to report inventories of individual establishments at approximate current cost if feasible; otherwise, "at book values." Since different methods of inventory valuation are used (LIFO, FIFO, etc.), the definition of the aggregate inventories for establishments in an industry is not precise. The figures on the change in inventories from one period to the next are of greater significance than the actual aggregates.

Inventories are reported by stage of fabrication: (a) finished goods; (b) work in process; and (c) materials, supplies, fuel, and other inventories. In using inventories by stage of fabrication at the all manufacturing and 2-digit industry levels as well as for the durable and nondurable goods sectors, it should be noted that a finished product of one industry may be a raw material for another industry at the next stage of fabrication. Insofar as the durable and nondurable goods sectors and also the 2-digit industry groups contain industries with successive stages of processing, the same type of commodity may be included under different inventory categories in the aggregate statistics.

New Orders Received and Unfilled Orders--Orders as reported in the monthly survey are net of cancellations during the month. They include orders received during the period and also filled during the period as well as those orders received for future delivery. They also include the net sales value of contract change documents which increase or decrease the sales value of the unfilled orders to which they relate. Orders include only those supported by binding legal documents such as signed contracts, or letter contracts. In case of letter contracts the full amount of the sales value is included if the parties are in substantial agreement on the amount; otherwise, only the funds specifically authorized to be expended are included. The respondent is instructed to deduct the sales value of paritial or complete cancellation of existing orders.

Unfilled orders include orders as defined above that have not yet passed through the sales account. Generally, unfilled orders at the end of the reporting period are equal to unfilled orders at the beginning of the period plus net new orders received less net sales.

While both new orders and unfilled orders are used in reviewing individual company reports for consistency, only unfilled orders are estimated directly in the tabulated totals. New orders are derived from the shipments plus net change in unfilled orders for each industry category. This procedure is followed for seasonally adjusted data as well as for the unadjusted data. Shipments and unfilled orders are seasonally adjusted independently. Seasonally adjusted new orders are derived from seasonally adjusted shipments and seasonally adjusted unfilled orders.

